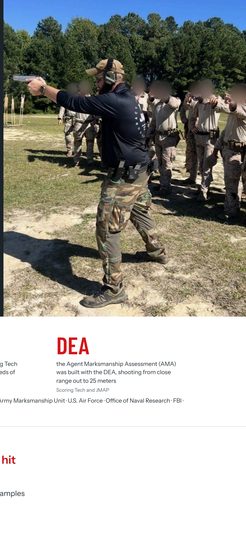
For law enforcement training leads

# 6 THINGS A HIT FACTOR REPORT SHOWS THAT A SCORECARD DOESN'T.

A qual tells you who passed. A JMAP report shows speed and accuracy together for every officer, then rolls it up for the whole agency.

SEE THE OPTIONS →

Or call 435-429-1703, Mon to Fri, 8am to 5pm MT.



**18%**
average hit rate for NYPD officers in actual gunfights, 1998 to 2006
RAND evaluation of NYPD firearms training, citing NYPD discharge reports

**80,000**
armed professionals in the Scoring Tech marksmanship data, out of hundreds of thousands of shooters
JMAP data warehouse

**DEA**
the Agent Marksmanship Assessment (AMA) was built with the DEA, shooting from close range out to 25 meters
Scoring Tech and JMAP

**Fielded by** U.S. Marine Corps · MARSOC / Marine Raiders · U.S. Army Special Forces · U.S. Army Marksmanship Unit · U.S. Air Force · Office of Naval Research · FBI · DEA · U.S. Customs and Border Protection

## A pass or fail tells you who cleared the line. A hit factor report shows you how they got there.

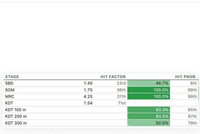
Six things in a real JMAP report that a scorecard never shows. The examples are from military student and unit reports, with names blurred.

## 01
## ONE NUMBER, AND A PLACE IN LINE

A scorecard says pass. A JMAP report says **2.25 hit factor, 75th of 213 in the match, 67.9% of the winner.** Speed and accuracy are one score, so you can rank every officer against the class, against the agency and against the shooters already in the database.

It also answers the fair question an officer will ask: "How far am I from good?"

**See it** Header of an example JMAP student report



Top of a student report: match place, hit factor, hit probability and wins against the class. Name blurred.

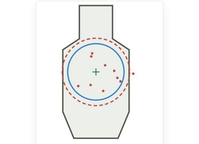
## 02
## WHERE THE TIME WENT

Two officers can finish in the same time for very different reasons. The report breaks every drill into presentation, splits, transitions and reloads, then shows each against the standard.

Green is time up to the standard. Red is the excess. This officer's shooting was fast, but a 4.55 s presentation and an 8.37 s reload on one drill cost the time. That is what you coach.

**A pass can't say this.** Same score, different fix: the draw, the reload or the transition.

**See it** Presentation +2.55 s over standard, reload +3.37 s over



"Where the time went": for two drills, with each action shown against its standard.

## 03
## ACCURACY AT DISTANCE, AS A PROBABILITY

Not just "did you hit," but how likely you are to hit at each distance, and how that ranks. Here the same shooter hits 83% at 100 m and 200 m and 50% at 300 m, 79th percentile at the longest range.

For an agency, that turns "our officers can shoot" into a number at each distance you care about, and a place to aim training.

**See it** Stage table and distance rows of the student report

| STAGE | HIT FACTOR | | HIT PROB. |
|---|---|---|---|
| SRO | 1.49 | 3rd/4 | 89% |
| SOM | 1.79 | 2nd/4 | 99.9% |
| MRC | 4.25 | 3rd/4 | 100.0% |
| KDT | 1.54 | 7th/8 | 99% |
| KDT 100 m | | | 83.3% |
| KDT 200 m | | | 83.3% |
| KDT 300 m | | | 50.0% |

| | |
|---|---|
| KDT 100 m | 85th |
| KDT 200 m | 87th |
| KDT 300 m | 79th |

The stage table: hit factor, hit factor and hit probability for each drill and distance, with percentile ranks.



Group 3.35" at 100 yd = 10.05" at 300 yd
Zero standard 4.00"
BIM 0.00% · BIM distance **352.6 yd**
10 impacts at 300 yd

Zero group at 100 yd against the 4-inch standard, with the distance at which the group still hits.

## 04
## YOUR ZERO, MEASURED

The report plots every zero group at 100 yards and projects it out to distance. This shooter's 3.35" group clears the 4.00" standard and stays on the target out to **352.6 yards.**

Across the 221-shooter unit shown below, 53% were over the suggested zero standard. That is a finding you would never see from a pass.

**See it** Zero group, standard and built-in miss distance

## 05
## A STRENGTHS AND WEAKNESSES PROFILE

One look at the radar shows where a shooter is strong and where they are not: presentation, reload, short bay, supported and unsupported transitions and reloads, and long range.

Each axis has a score, so you can set the next block of training against a specific weakness and check it again afterward.

**See it** Six skills, one shape




| | | | |
|---|---|---|---|
| Reload | 46.7 | Presentation | 45.3 |
| Supported T&R | 74.3 | Unsupported T&R | 75.0 |
| Long range | 82.3 | Short bay | 28.0 |

Skill profile radar with a score for each of six areas.




Unit report: key highlights, hit factor by stage, standards and hit probability by distance. Names blurred.

## 06
## THE WHOLE UNIT ON ONE PAGE

The same data rolls up into a report for the whole unit, squad or class: where it is strong, where it is weak, how it compares with the reference population, and which standards it is missing.

It is the page you hand to a chief, sheriff or commander. In this example the unit is strongest in accuracy and weakest in total time, and the weak spots are named.

**See it** An example unit report, 221 shooters

## KEEP YOUR QUAL. ADD AN ASSESSMENT.

Start with a pilot beside your current qualification. Nothing needs to change.

Or call 435-429-1703 or email sales@scoringtech.com

TALK TO OUR LEO LIAISON →

Ways to start

## EVERY REPORT HERE IS ONE STEP AWAY.

Prices are $50 per officer and $1,500 per field-team day, with travel and lodging included.

**Start here**
### PILOT ASSESSMENT
**$2,750 TO $5,500**
A small group shoots an AMA or CAMA beside your qual. Reports for each shooter and the group, plus a debrief.

**On your range**
### ASSESSMENT DAY
**$50 PER OFFICER + $1,500 PER DAY**
Our team brings the kits and assesses a full group in a day or two. A tactical team version for SWAT.

**Whole agency**
### EVERYBODY ASSESSMENT
**ABOUT $50 PER OFFICER PER YEAR + $3,000 PER QUARTERLY VISIT**
Every officer, every quarter, tracked over time, with full reporting and data science.

**Train your officers**
### ASSESS, TRAIN, RE-ASSESS
**$25,000**
Five days, up to 30 students, the course of your choice, with pre and post reporting. Includes our travel and up to 4 instructors.



Law enforcement

## LET'S FIND OUT WHERE YOUR AGENCY STANDS.

We LOVE to talk shooting. Tell us how many officers you have and what you shoot, and we'll suggest a first assessment.

CALL 435-429-1703

Or email sales@scoringtech.com. Mon to Fri, 8am to 5pm MT. You'll speak with our CEO, LEO Liaison, or DoD Liaison.

**No need to change your qual,** until you want to.



**Sources.** NYPD hit rate: RAND, *Evaluation of the New York City Police Department Firearm Training and Firearm-Discharge Review Process*. Report examples: JMAP student and unit reports from military assessments, names blurred. Pricing: scoringtech.com/leo-pricing.html.

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